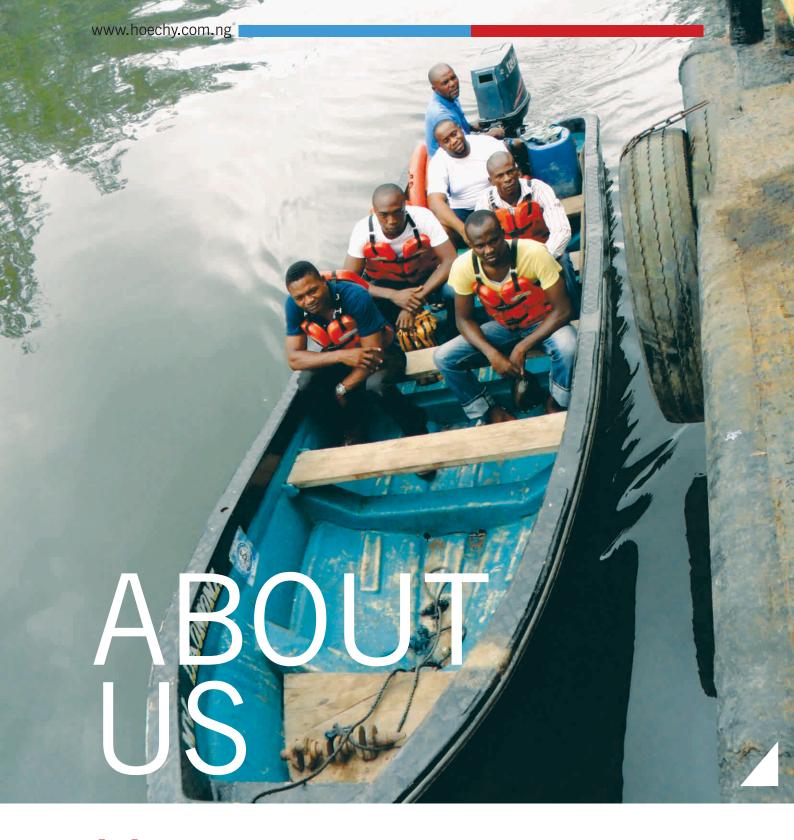




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## TABLE OF CONTENTS

- 01 About Us
- 02 Company Description
- 03 Introduction
- 04 Vision Statement
- 05 Mission Statement
- 06 Core Values
- 07 Our Business Approach
- 08 Professional Capabilities (Strength)
- 10 What We Do
- 11 Our Expertise
- 12 | Management Structure and Organogram
- 13 Local Content Dev. (NCD) & Socio-Economic Dev. Strategy
- 14 National Integration Strategy We are part
- 15 Key policies



oechy Development Limited is an indigenous engineering firm comprising a dynamic team equipped with expertise and experience in delivering world-class engineering solutions. Hoechy provides top-notch construction, engineering, environmental development and procurement services to clients from all over the country and the continent at large.

We have a clear strategy of using our technical expertise and years of experience to deliver the best technical solutions possible to our clients, and over the years we have been able to work on numerous projects and have perfected our business and engineering processes to better serve our clients.



### COMPANY DESCRIPTION

oechy Development Limited was established in [insert date here] and is a wholly owned indigenous engineering, construction and procurement company.

The Hoechy Development Limited management team comprises of highly experienced professionals with proven track records from different Engineering and Management backgrounds. It is our aspirations to meet all clientele expectation through swift, safe and quality delivery of clients' products

through efficient project management with total respect and partnership with our host communities.

Hoechy Development Limited believes in team work, partnership and mutual respect for her esteemed personnel, clients, host communities and the environment. Hoechy Development Limited has her head office currently located at 6 Arochukwu Street, Rumuomasi, Port Harcourt, Rivers State, Nigeria.



### INTRODUCTION

he developing countries are faced with enormous responsibility of attaining a sustainable development in which the present reality is far from the expected. It appears that development and pollution to a large extent are mutually exclusive events; that both can't be achieved at the same time. This is the dilemma facing the developing countries today.

As an engineering solutions company, our

industry is about the most culpable in the pollution experience of our society. We truly envisage a remarkable change in the long-run as an industry. But as a firm, we have built a formidable project evaluation system upon which checks and balances are achievable, one that disapproves industry practices or technology that encourages work environment pollution. This commitment is a self-imposed responsibility that only thrives on vision borne from corporate passion for change.

### VISION STATEMENT

Our vision is to emerge as a lead indigenous servicing company in Nigeria (and the African continent at large) with the capacity of executing international standards and specifications. We continually strive to be the reference point for quality and integrity when it comes to project delivery and in all areas of our operations.

To reach our vision we plan, implement and control systems which facilitate the management of quality on our projects by implementing the following principals:

- Comply with all relevant statutory and contractual obligations.
- · Conform to recognised international

standards.

- Maintain excellent communications with clients.
- Provide top quality services at reasonable cost and within the shortest possible time.
- Continually improve our services through review of our goals and objectives.
- Continually improve the skills and competencies of our workforce.
- Work with the sustainability of the environment in mind, as well as helping to develop host communities.

These principals are incorporated into our business planning process to provide the framework for the delivery of quality service to our clients.

### MISSION STATEMENT

Hoechy Development Limited strives to be the client's choice for engineering services based upon our ongoing record of meeting and exceeding their expectations.

We are strongly committed to:

- •
- Developing team relationship with our clients, while working together to achieve higher levels of productivity and profitability within business.
- Providing long-term commitment and

### Working Together Successfully

support to our clients.

- Remaining at the cutting edge of technical services and combining this knowledge with the highest standards of engineering practice.
- Achieving the highest level of innovation, skill and competence in our field.



## CORE VALUES



hatever the job is, or wherever in the world we operate, we strive to operate by our core values of:

#### **Quality**

We are committed to providing the highest quality service and products to our clients and to add value to their investment. Our end to end engineering processes and systems provide the means by which we can deliver our services and commitments.

#### **Value**

We treat our clients' business as our business by providing value for money and obtaining the most competitive pricing.

#### **Integrity**

We will be honest and open in all our dealings to ensure we obtain the trust of our clients.

#### **Teamwork**

We actively promote teamwork and expect each person to take responsibility for their work, and treat others with respect.

#### **Innovation**

We aspire to provide our clients with innovative and effective solutions in our production and provision of service.

## OUR BUSINESS APPROACH

The Hoechy business is supported by an integrated quality management system that underpins every aspect of its operations.

By strategically positioning quality management at the heart of our operations, we have been able to bound together a sustainable operational culture and solid business approach.



## OUR COMPETITIVE ADVANTAGE

We live in a visual dominant world, appealed by the external aesthetics. Most times, we prioritize beauty over durability. This decision sometimes is premised on lack of information (ignorance) and other times, it is an informed decision to simply cut cost. The fact is, the cost we cut today by unscrupulous means cuts us eventually. Thus, as an engineering solutions firm, we are on a continuous search, research and development to ensure that we at every time leave a compelling signature of a breath taking finishing on our projects and contracts.



### PROFESSIONAL CAPABILITIES (strength)

Over the years we have improved our processes and have mastered our crafts. We can proudly call ourselves professionals wherever in the world our work takes us. Our professional expertise is our strength.



- Experienced Management Team and Qualified Supervision.
- Commitment to Timely, Quality & Safe Project Delivery within Budget.
- Commitment to Local Content Capacity Building (Infrastructure, Training, Employment, Goods & Services).
- · Commitment to Host Community

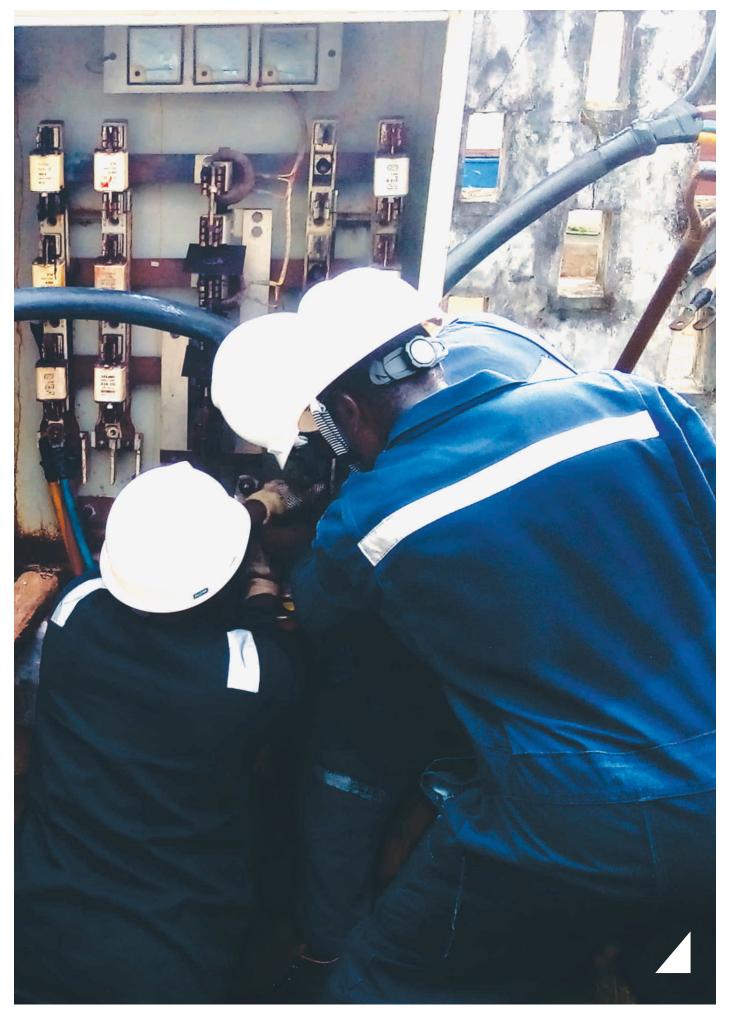




Hoechy Development Limited in partnership with our world-wide network of technical collaborators provide a wide range of services including but not limited to:

- Procurement
- Pipeline Engineering
- Manpower supply
- Environmental Services
- Civil Construction
- Electrical Engineering
- Instrumentation and Controls
- Facility Maintenance Work





### PROCUREMENT



OECHY is an industry leading provider of materials to the Engineering and Construction industry in Nigeria & West Africa. We have evolved to be a trusted name in Supply Chain Management (SCM) due to our extensive knowledge, hands-on industry experience and global presence in procurement services, integrated supply services, warehouse management. We are committed to meeting clients' expectations while delivering value through reduction in capital employed, a supply chain that maximizes efficiencies through process improvements. We have a complete procurement and supply chain management unit that provides services for domestic and international clients for project.

Electrical equipment & Materials- Switch gears, Transformers, Bus Ducts, cables, etc.

- Instrumentation & Automation
- Umbilicals and submarine cables
- · Pumps and Compressors
- Pipes, Valves & Fittings
- Structural Steel & Tubes
- Mill and tool supplies
- Fire & Safety Equipment
- Heavy duty equipment- Cranes, forklifts, etc.
- Ropes, Hawsers, Shackles & Chains.
- Crude Oil Export Hoses
- Skids and Packaged Systems

### PIPELINE ENGINEERING



rom large-diameter, long-distance transmission pipeline systems to small-inch gathering and distribution systems, Hoechy Development Limited has designed and managed the construction of pipeline-related facilities, and terminals within Nigeria. As one of the best onshore pipeline engineering service provider, we have

committed major resources and effort to ensure our involvement in future onshore and swamp pipeline engineering work and to assist

our customers reach their company and project objectives.

With host of our able pipeline specialists and multi-discipline personnel, HOECHY has the expertise and capability to work with our

customers to develop projects, undertake all phases and levels of studies, provide expert input to solve problems, and to execute multibillion dollar projects. HOECHY provides a full range of engineering, procurement and construction management (EPCM) services to our customers, covering all facets of pipelines and related facilities.

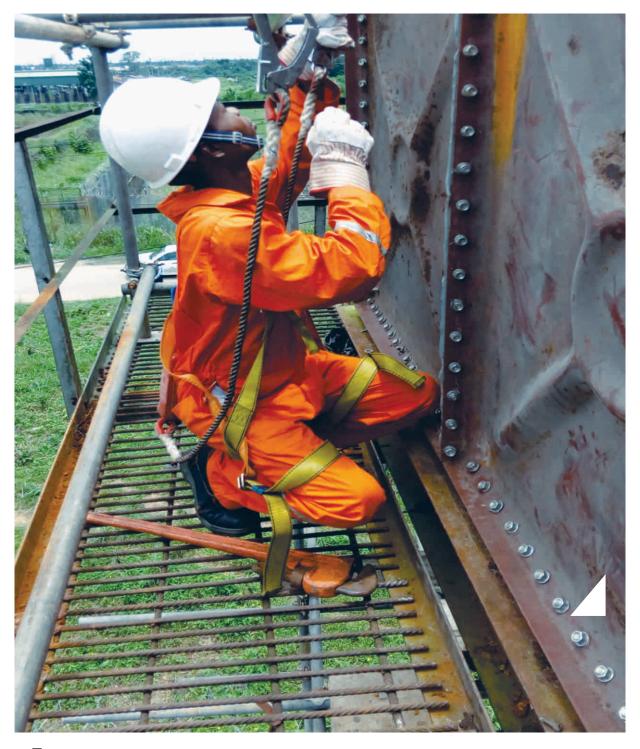
HOECHY provides total solutions to the pipeline industry. In providing these solutions, our customers can be assured that:

- All available options are considered
- The solution that is chosen will support the company or project objective.
- Solutions are managed with responsibility and accountability
- A clear focus is maintained on critical issues such as HSE, budget, schedule, quality, and technical integrity.

#### Our Key Capabilities

- Due-diligence studies, route selection & right-of way/environmental permitting.
- Pipeline engineering, design verification & size optimization.
- · Materials engineering.
- · Cost estimating and scheduling.
- Onshore Construction and installation of pipeline and its related facilities for both swamp and land.
- Pre-commissioning and commissioning of newly constructed/installed facilities.

### MANPOWER SUPPLY



t HOECHY, we are a major manpower provider to the engineering and construction industry, we have over the years developed a very good reputation having successfully supplied and administered top-flight experts/manpower.

## ENVIRONMENTAL SERVICES



nvironmental engineering, health and safety challenges demand trusted expertise and measurable results. Since our inception, HOECHY Development Limited has delivered comprehensive environmental consulting, engineering, health, and safety solutions to businesses and institutions throughout Nigeria.

HOECHY goes beyond tackling technical issues to provide solutions that respect the environment, safeguard your assets and boost your bottom line. Whether it's for rapid-response emergency services, environmental health and safety compliance, remediation oversight, building commissioning—or anything in between—HOECHY is your go-to source for environmental health and safety and engineering expertise.

## CIVIL CONSTRUCTION



hat sets HOECHY Development Limited apart is our ability to provide a wide range of services "in-house," from conceptualization through construction of a project. We service projects ranging from new commercial office buildings, retail space, industrial parks, mixed-use and planned developments; to residential communities, college/university expansions, federal/state/local projects, recreational facilities and churches.

HOECHY focuses on sustainable designs that are both economically viable and constructible. Our staff is experienced in preparation of feasibility studies, rezoning and entitlements, preliminary and final engineering plans, environmental issues including "green building" design, tree

identification and compliance review. We are also experienced in sanitary sewer design and coordination of pump stations, low-pressure force-main design, as well as various innovative best management practices.

Our expansive list of civil engineering services includes:

- Feasibility studies and preliminary plans
- Subdivision plans and grading plans
- Drainage and floodplain studies
- Site development plans
- Construction cost estimates
- Highway and street design
- Construction specifications
- Erosion and sedimentation control

### ELECTRICAL ENGINEERING



t HOECHY, we are committed to an exceptional customer experience. We incorporate clients' objectives, budget and time frame for each project to provide a high-quality product in an efficient and cost effective manner. By capitalizing on the extensive knowledge of codes and standards, and the latest technology, our projects perform smoothly from conception to construction.

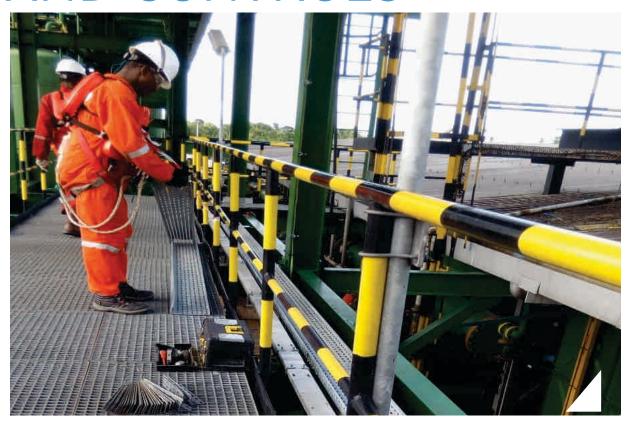
Our commitment to innovative electrical solutions has led to tremendous growth and repeat clientele. We have experience in plans, specifications and construction administration services for many projects including low voltage, remodels, fuelling facilities, site development, commercial, renewable energy, feasibility and energy studies and master planning. Capabilities:

- Complete Electrical and Instrument Project Engineering, Estimating and Scheduling for new installations and/or modifications of existing systems.
- Upgrading existing control systems from conventional electronic or

- pneumatic control to Distributive/PLC control, with minimum loss of production.
- Providing field engineers and technicians for monitoring new installations and for checkout and startup, including calibration and PLC and DCS configuration.
- Diagnosing, trouble-shooting and verifying fail-safe design of new and/or existing safety systems such as Flame Safety on Lime Kilns and Boilers.
- Electrical H/L Voltage Maintenance/Installation
- Main Substation Planning
- Electrical Power Distribution Systems
- Single Line Electrical Diagrams
- Indoor/Outdoor Lighting
- Electrical Floor Plan Layouts
- Fire Protection & Security Systems
- Computer Room Design
- System Trouble Shooting
- Procurement, Electrical & Instrumentation
- Feasibility Study
- Cost Estimating



## INSTRUMENTATION AND CONTROLS



o maximise the potential of technology we have the capability to undertake the design, procurement, installation, commissioning and maintenance of the following systems:

#### System Control Units/ Modules:

- Automatic Tank Gauging & SCADA (Supervisory Control & Data Acquisition) Systems
- Distributed Control Systems (DCS)
- Instrument & Tank Calibration works
- Programmable Logic Controls (PLC's)
- Telemetry Systems
- Access Control Systems

#### Emergency/ Safety and Automation Systems:

• Emergency and Process Shutdown

#### Systems

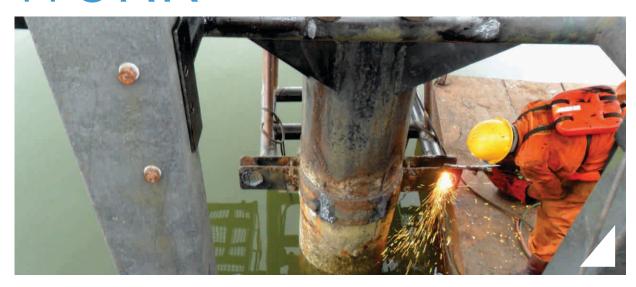
- Firefighting systems including Foam Barriers, Dams and Sprinklers
- Fire and Gas Detection System

#### Infrastructure systems installations including

- Cabling
- Marshalling panels
- Instrument air/gas reticulation
- Impulse line systems
- Testing and device re-certification through fully trained technicians with NATA certified testing equipment. Maintenance services including removal, refurbishment and replacement as well as implementing total maintenance programs.



### FACILITY MAINTENANCE WORK



OECHY Development Limited offers various Maintenance programs to our clients, which include weekly, monthly, yearly, or scheduled maintenance or forced shutdowns.

HOECHY'S commitment to facility integrity adds value throughout a project's operating lifecycle. HOECHY Development Limited focus on design integrity enables us to deliver fit-for-purpose facilities that meet the highest standards of safety, function and performance. Facility maintenance and integrity starts with a thorough project analysis, including client objectives, industry standards, regulatory requirements, and project constraints to create a plan that considers all key elements that impact the facility throughout its operating lifecycle – safety, regulatory, capacity, constructability, serviceability, optimization and reliability.

HOECHY Development Limited also contributes sustainable solutions to clients' projects, emphasizing their policies and commitments as well as evaluating economic, environmental, and social issues which may impact the communities where they work. we execute to plan, HOECHY continues to add value at every phase, managing change and monitoring execution from conception through start-up, with mandatory reviews imbedded in our work processes.

#### Our capabilities include:

- Process plant upgrades
- Revamps and remodelling
- Flow stations
- Plant upgrades and commissioning
- Instrument calibrations, diagnosis, loop test etc.
- Valves proving, stroking, calibrations and pressure testing
- Cable trays installation, cabling and terminations
- Onshore mechanical maintenance hook-up and completions
- Maintenance blasting and painting
- Bolt torque and tensioning
- Scaffolding services
- Maintenance personnel supply





### OUR EXPERTISE

e are a multi-disciplinary team that offers our clients highly skilled professionals and the very best in construction, engineering, environmental and procurement services.

Our expertise extends to, but is not limited to:

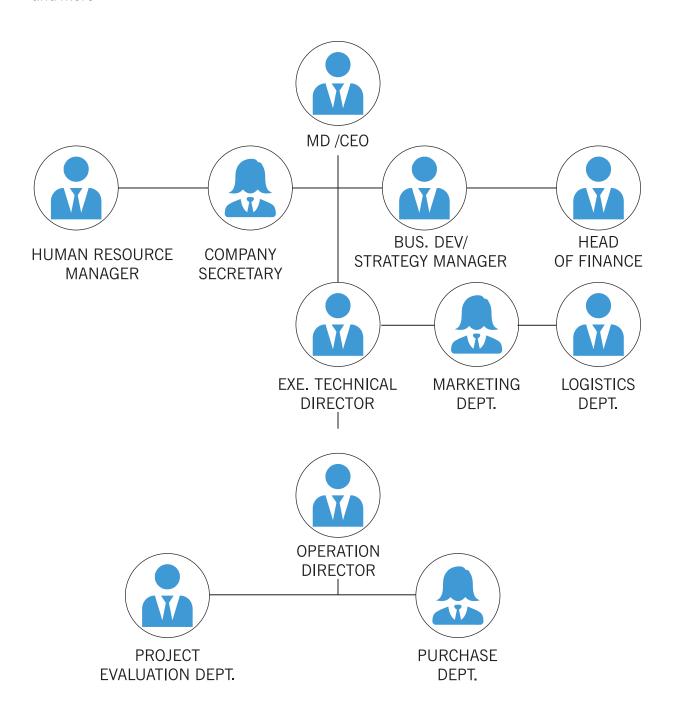
- Pressure Testing Services/Calibration
- Inspection, Quality Control/NDT Services
- Mechanical Construction/Installations
- Desanding, Dewaxing and Internal Inspection of Pressure Vessels and Storage Tanks

- Instrumentation and Controls
- Flange Integrity Management; Bolts Torqueing/Hot Bolting
- Bolt Tensioning and Wellhead Maintenance Services
- Civil Construction/Infrastructural Development
- Corrosion Control/Environmental Management
- Manpower Supply
- Maintenance/Installations of Rotary Equipment, Pumps, Compressors and Engines
- Electrical H/L Voltage Maintenance/Installation



### MANAGEMENT STRUCTURE & ORGANOGRAM

Both on the job and in the office, by staffing every project with a project management professional, both our firm and our clients can be assured that projects are of the utmost importance. All of our projects have the support of the office staff which ranges from professional Engineers, to senior level estimators to scheduling professionals to safety experts and more

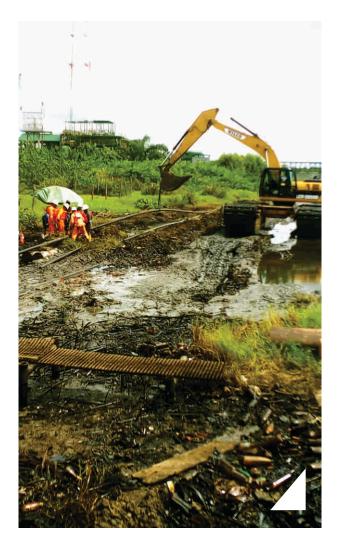


# LOCAL CONTENT DEV. (NCD) AND SOCIO-ECONOMIC DEV. STRATEGY

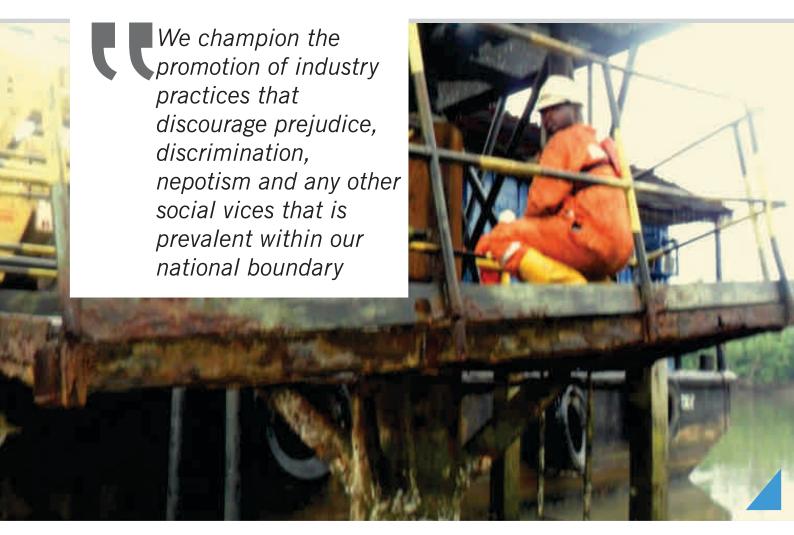
oechy Development Limited is strongly committed to the social and economic development of her host communities. Our Socio-Economic Development strategy is about empowering the communities in our project catchment areas with resources, support and skills that ultimately lead to better lives.

Our Nigerian Content Development strategy includes but is not limited to the following below;

- Human capital development of Youths in skill acquisitions in our immediate areas of operation.
- Topmost consideration shall be given to establishments of Nigerian Origin for the utilization of services, manpower, equipment and materials in all Hoechy Development Limited processes and operations; which is in line with the aspirations of the Nigerian Government to grow Local Content.



### NATIONAL INTEGRATION STRATEGY – WE ARE PART



ational integration simply means an awareness of a common identity among the citizens of a country. Hoechy champions the promotion of industry practices that discourage prejudice, discrimination and any other social vices that may be prevalent within our national boundary. We believe that whoever accesses the market first with a better quality product or service should be patronized. We

therefore advocate against corporate favouritism as a local firm so that everyone has equal playing ground to task his or her individuality to produce the required and above productivity level any project demands.

This encourages national integration and eventually leads to a collective robust gross national product.

## KEY POLICIES

(QUALITY POLICY STATEMENT HEALTH/SAFETY& ENVIRONMENT POLICY)



### QUALITY POLICY STATEMENT

It is the policy of Hoechy Development Limited to strive at all times for the satisfaction of our customers, shareholders and employees. In doing this, we are therefore committed to set up. maintain and to implement Quality Management System, certified to ISO 9001 standards, for the purpose of ensuring that customers' expectations and requirements are adequately understood and taken into account in the setting of project and personal objectives; processes and resources are planned and allocated on the basis of these objectives, with a clear priority given to efficiency, effectiveness and innovation; the potential risks of failing to achieve objectives are identified and fully considered in the planning and control process the quality of services and products delivered and the level of client satisfaction are

regularly measured, and the findings used in a planned and preventative improvement process.

We recognize that the success of this policy relies on the commitment of our personnel in adherence to the Company's Quality Management System thus we have wholly committed to motivating our personnel as a way of boosting their commitment and adherence to the Company's Quality Management System with a view to achieving the highest standards of quality expected by our customers and key stakeholders. It is the duty of all employees to ensure that this policy forms the basis of all undertakings of our Company, Suppliers and Subcontractors; and that its implementation is carried out in a spirit of true partnership with all our customers.

### HEALTH, SAFETY AND ENVIRONMENT POLICY



#### **OH&S POLICY**

Hoechy Development Limited Management is committed to preventing injury and ill health in the work force and to continually improve the performance of the OH&S management system while complying with applicable legal and other Requirements.

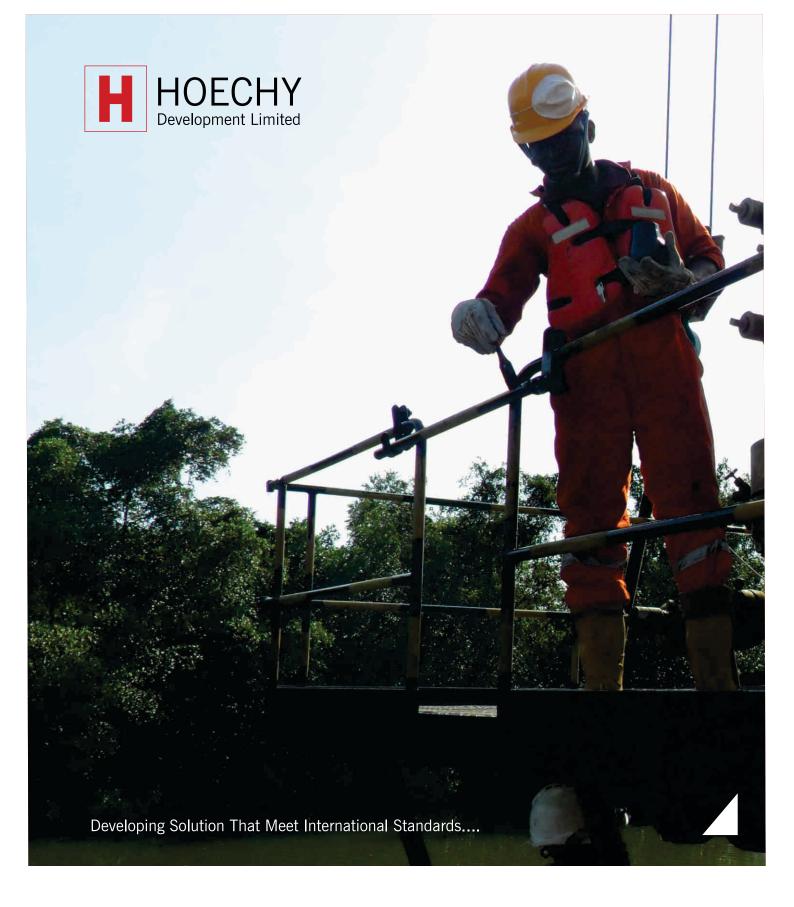
#### To this end:

- All line managers/supervisors are responsible for ensuring that their employees are trained in approved work procedures to obtain optimal output free of accidents, and injuries and to ensure that employees follow safe work methods and related regulations.
- All personnel shall support the OH&S programs and make them part of their daily routine and to ensure that they are following safe work methods.
- · All personnel shall comply with

- applicable laws, regulations, standards and procedures of relevant jurisdictions and apply more stringent standards/procedures where it is considered necessary.
- All personnel shall be held accountable for implementing the OH&S program.
- This policy shall be communicated to all persons working under the control of our organization, with the intent of making them aware of their individual OH&S obligations.

It is the duty of all employees to ensure that this policy forms the basis of all undertakings of our Company, Suppliers and Subcontractors; and that its implementation is carried out in a spirit of true partnership with all our Clients, with a view to achieving the highest standards of Health Safety and Environmental compliance expected by our Clients and key stakeholders.

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